# WELCOME TO THE FACILITIES MANAGEMENT EXPO

The region's premier exhibition and conference dedicated to the complete management & maintenance of buildings, property and our entire built environment













FM Services ~ Technology ~ Operations

4 - 6 June 2006, Dubai World Trade Centre, United Arab Emirates

www.fm-expo.com







## Facilities Management in the Region



Facilities Management, as defined by the International Facilities Management Association (IFMA), is a profession that "encompasses multiple disciplines to ensure functionality of the built environment by integrating people, place, process and technology." Effective facilities management (FM) is fundamental to the success of any organisation within the built environment  $\sim$  from buildings, real estate and hospitals to other physical assets such as refineries and factories  $\sim$  contributing to the delivery of strategic and operational objectives and providing a safe and efficient working environment. In the UK alone, market research suggests that the sector is worth around \$200 billion per annum.

A relatively new concept in the UAE and surrounding region, facilities management is now growing in tandem with the explosive real estate market. In the past, management of real estate projects, developments and buildings was conducted by landlords, owners and appointed managers directly, without much need or thought of integrated facilities management. Now, its practitioners have new and extensive responsibilities for providing, maintaining and developing a number of FM services, from property strategy, space management and communications infrastructure to building maintenance, administration and contract management. Buildings and facilities in general are becoming more 'intelligent'.

In a region where the construction spend is estimated to be over **\$650** billion at the time of writing, and increasing at a phenomenal rate of **\$4** billion a week, the maintenance of these buildings and facilities over their life time alone will well exceed trillions of dollars. FM will need to play a major role in this un-precendented growth.

#### The Event

FM EXPO will be a place to source, update and meet people and businesses directly responsible for the upkeep and management of our working and living environments. Whether you are a facilities management professional, owner or manager with wider responsibility for strategic decisions affecting the management of your facilities, the 3 day event will be an informative forum attracting thousands of professionals from the GCC community directly linked to the industry.

## Why Exhibit?

#### Gateway to the world's fastest growing facilities management market

The exhibition will provide access to the multi-billion dollar FM industry in the Middle East, providing FM service and equipment suppliers with a unique opportunity to capitalise on the world's fastest growing facilities management market.

#### **Targeted Visitors**

This event has the added bonus of being co-located with the Office Exhibition, Hotel Show and the new InRetail exhibition - all of which have a clear link to FM and will benefit from each other. In addition to the 8500 trade visitors that visited these exhibitions in 2005, FM EXPO expects to attract thousands of professionals in the industry from architects & property developers to consultants, building managers & urban developers. An event to meet, network and contract!

#### Market Intelligence

FM EXPO will not only provide exhibitors with the opportunity to meet regional FM decision makers, but will also offer a dedicated seminar programme detailing the latest FM trends and developments in this ever evolving region.

FM EXPO's Seminar Programme will cover a range of pertinent topics: Business Continuity ~ Risk Management ~ The Value of FM ~ FM Solutions in Outsourcing ~ New Technologies in FM ~ Managing Workplace and Space ~ The Impact of FM ~ FM in the new Gulf Dimension ~ Reaching Excellence in FM ~ Quantifying FM Values ~ Intelligent Buildings

#### **Strong Management**

The event is organised by the Streamline Marketing Group and dmg world media (part of the Daily Mail and General Trust plc), who also organise the Office Exhibition, Hotel Show, InRetail, Big 5 and Index. Their size, resources and experience are unparalleled in the region.





Held at the prestigious Dubai World Trade Centre, FM EXPO will feature suppliers & service providers within the following main categories:

Environment/Energy ~ Health & Safety ~ Information Technology ~ Maintenance ~ Management ~ Property Services ~ Security

3D Laser Techniques

Accommodation & Letting Consultancy

Admission Control

Air-conditioning, Ventilation & Heating

Archiving Products / Services

Automatic Doors

Badging

Blinds & Shutters

**Building Automation** 

**Building Cleaning Services** 

**Building Contractors** 

**Building Control Systems** 

**Building Maintenance** 

**Business Continuity** 

**CAFM Systems** 

Call Loggers

Caretaker Services & Equipment

Catering / Food Hygiene / Vending

Cleaning Equipment

Cleaning Material / Chemicals

Cleaning Services

Commercial Laundry Equipment & Services

Communication Systems

Consultants

Corporate Art

Corporate Real Estate Management (CREM)

Courier Services

CRM

Data Maintenance

Data Storage / Back up

Demolition

Disaster Management

Documentation / Data Compilation

Doors & Windows

E-Business Solutions

Emergency Exit Systems

Energy Management / Supply

**Environmental Control** 

File Destruction

Fire & Flood Equipment

Flooring

Furniture

General Real Estate Management

Grounds Maintenance

Hard Floor Cleaning Equipment

Health & Safety Products & Services

Human Resources

Industrial Cleaning Machines / Services

Inspection Services

Insurance Services

Interior Design / Space Planning

Internet Development / Web Design

IT Services

Janitorial Supplies

Legal Advisors

Lift Maintenance

Lifting Equipment

Lighting Systems

Logistics

Maintenance

Mechanical & Electrical

Mobile Telecoms

Modernisation / Refurbishment Contractors

Network Techniques / Management

No Break Power Supply

Office Management

Outdoor Maintenance

**Outsourcing Contractors** 

Parking Security

Pest Control Equipment & Services

Plants And Factories

Post Room Equipment & Services

Pressure Washers / Chemicals

Print Room Equipment

Printing Outsourcing

Project Finance & Investment Solutions

**Project Planning** 

Property Management

Reception & Telephone Desk

**Relocation Management** 

Relocation / Moving Services

Sanitary Installations & Supplies

Security

Signage

Software

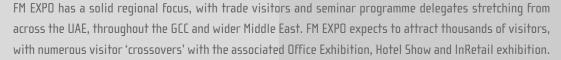
Storage / Racking / Shelving

System Integration

Telecommunications

Waste Management

#### Who will visit?



Airport Management

Architects / Planners

**Building Maintenance Managers** 

**Building Services Managers** 

Building / House Technicians

Chief Of Building And Facilities

**Commercial Directors** 

**Contract Administrators** 

Controllers

**Educational Institution Management** 

Estate Service Officers

Facilities Engineers

Facilities Managers And Directors

Factory Management

Finance Directors

FM Operations Managers

**GMs Support Services** 

Heads Of Facilities Maintenance & Management

Heads Of Maintenance

Hospital / Clinic Management

Hotel Management & Owners

Interior Designers

Investors

IT Directors

Landlords & Owners

Maintenance Superintendents & Supervisors

Managers

Managing Directors

Municipalities

Project Managers

Property Developers

Property Managers

**Purchasing Directors** 

Real Estate Managers & Administrators

Refinery Management

Safety Representatives

Shopping Mall Management

Superintendents Admin Services

Supervisors FM Process

Support Services Managers

Technical Directors

### Cost of participation

Shell Scheme US\$315 / sqm

Includes aluminium stand with white walls, fascia with nameplate in English, carpet tiles, spotlights, 1 x 13 amp power point and power supply

Space only US\$260 / sqm

Consists of bare floor space for exhibitors wishing to design and build their own display stands. Power is charged separately.

#### For further information please contact the organisers

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