



# STRATEGIC PARTNER DEPARTMENT OF TOURISM AND COMMERCE MARKETING



In recent years we have seen a whole range of new leisure developments, projects and attractions open their doors to the public, and there are plenty more in the pipeline. The number of visitors is continuing to increase, as is the average length of stay, which means we are well placed to realise our Tourism Vision of 2020 with its goal of attracting 20 million annual visitors by the start of the next decade.



Issam AbdulRahim Kazim
CEO, Dubai Corporation for
Tourism and Commerce Marketing

#### DEPARTMENT OF TOURISM AND COMMERCE MARKETING

As Strategic Partner to the event, the DTCM is heavily involved in the show and supports its position as a must attend event for the industry. The team works closely with the DTCM to drive its show features and educational content and ensures it reflects the region's growing leisure need.



## PROJECTS IN THE PIPELINE



## DUBAI PARKS AND RESORTS

Dubai Parks and Resorts by Meraas Holding is a \$2.7 billion complex of five theme parks. Phase one, due for completion in 2016 will boast of a Hollywood themed Motiongate Dubai, Bollywood Parks Dubai and the region's very first 'Legoland'.



#### DUBAI MALL OF THE WORLD

Dubai's \$6.8 billion development will boast 48 million square foot and will provide residents and tourists to the region with a theme park, the world's biggest mall, 100 new hotels and a theatre district.



#### QATAR WORLD CUP 2022 SPORTS STADIUM

Qatar will be the first Arab state to host the world cup in 2022, costing \$22bn the event is set to bring thousands of visitors to the Middle East. Following the tournament in 2022, the modular upper tiers of 20,000 seats will be disassembled and distributed to nations in need of sporting infrastructure.

## THE 2014 SHOW AT A GLANCE

st Edition 2014 (soft launch 2013) 2,250 total attendees

98
visiting countries



more attendees than last year



attendees have a purchasing power in excess of \$5m



visitors sourcing new suppliers



attended to research new products and services



visitors are key decision makers, purchasers or buyers

# WHO VISITS THE SHOW RESIDENTIAL AND COMMERCIAL ATTENDEES

Designers

Engineers

Owners

Architects

Developers

Directors

Consultants

Operators

#### Heads of department and Managers from:

- Hotels
- Leisure resorts
- Swimming pools
- Spas
- Theme/adventure parks
- Water parks
- Yacht clubs
- Bowling alleys
- Cinemas
- Golf resorts

- Gaming areas/arcades
- Playgrounds

F | PROJECTS

- Sports complex/stadium
- Gym and fitness centres
- Health clubs
- Aquariums
- Entertainment centres
- Shopping malls
- Residential

# THE 2015 EVENT - GETS BIGGER AND BETTER RESIDENTIAL AND COMMERCIAL LEISURE FOUR SECTORS ONE SHOW



## POOL & SPA

POOL & SPA

As new hotels, resorts, independent spas and aqua leisure facilities continue to be built across the Middle East, the growth in this market is significant. Suppliers looking to take advantage of this demand for products, equipment, services, materials and solutions will find The Leisure Show provides direct access to potential buyers.

The Pool and Spa industry across the UAE is worth in excess of \$723m, with the Hotel & Resort Spa market alone accumulating a retail value of \$353.8m.

#### NEW POOL AND SPA FEATURE



The Leisure Show is proud to announce Aqua Middle East as Headline Partner for the Pool & Spa sector for the 2015 show.

An exciting and visionary live feature will be recreated on the exhibition floor to show visiting commercial and residential developers and facility owners and managers, the future in architectural design and the possibilities for aqua leisure whether at home or within a hotel or waterpark.

## **NEW FOR 2015**

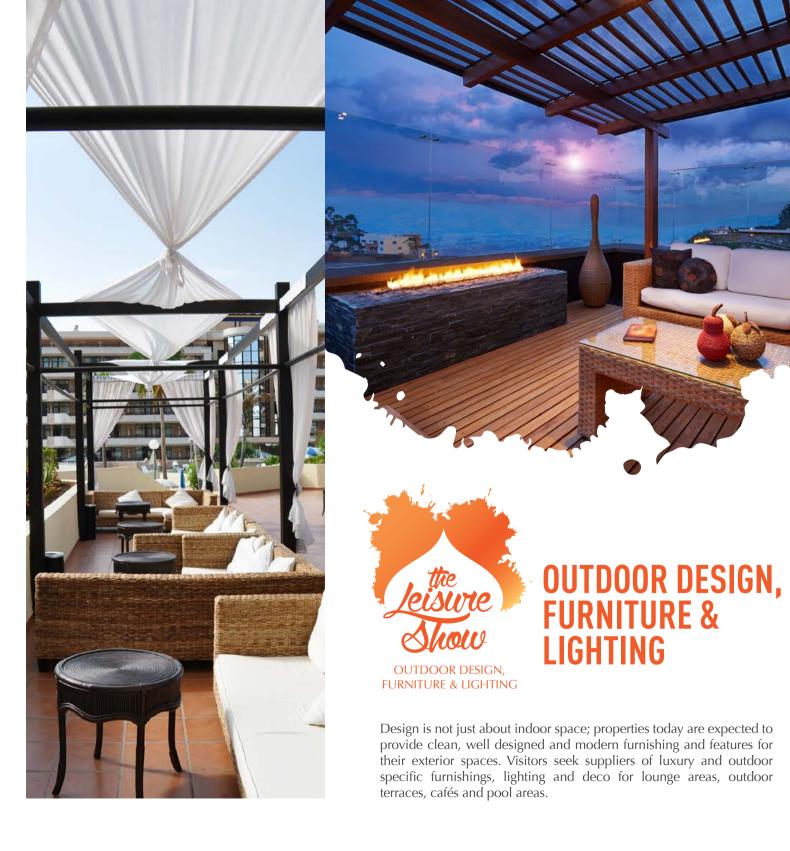


MIDDLE EAST POOL AND SPA AWARDS 2015

## MIDDLE EAST POOL AND SPA AWARDS

Recognising outstanding achievement and excellence is essential in raising standards across the industry. For 2015, The Middle East Pool & Spa Awards will highlight the very best in design, products, experience and operations of commercial and residential pools and spas across the region.

Open to all types of facilities providing commercial and residential water & spaleisure from hotels and independent spas to private and public pools, attendees will meet during the event to acknowledge and celebrate winning facilities.





### SPORTS & FITNESS

**SPORTS & FITNESS** 

With new government initiatives across the UAE to encourage residents to be more active and health conscious, this sector continues to see significant growth. Residential communities have gym and spa facilities and the number of commercial fitness chains is growing. Owners, Managers, Developers, Designers, Architects, Contractors and Engineers or commercial and residential facilities visit this show to source the latest products and solutions.



## NEW SPORTS AND FITNESS FEATURE



REPs UAE is the Register of Exercise Professionals for the United Arab Emirates and will provide a program of events to run across the three days of the show. REPs is a public register which ensures that fitness trainers in the UAE are qualified and working to agreed fitness industry standards.

The register was initiated and established by Dubai Sports Council and is part of a global network of fitness registers now operating around the world. To find out more about registration and training visit REP's at The Leisure Show 2015. www.repsuae.com



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## THE VISION CONFERENCE

The 2015 Vision Conference will play host to more than 80 industry experts offering insight and market intelligence on the latest topics and trends driving and influencing the leisure market. Presentations, debates and panel discussions will keep delegates up to date and ahead of the competition.



& ADVENTURE

## RECREATIONAL FUN AND ADVENTURE

Recreational Fun & Adventure covers a multitude of aspects within the leisure industry. The leisure and amusement industry is worth billions to the region as targets are set to provide more and more attractions for international tourists. With mega events underway, such as Dubai Parks & Resorts and Mall of the World, the region is becoming increasingly attractive to outside project developers looking for suppliers.

With 52% space already rebooked for the 2015 event, 30% growth in attendees and last year's exhibitors taking larger spaces - Now is the time to join The Leisure Show.

#### 2014 SPEAKERS SHARED KNOWLEDGE



GEORGE WALKER Creative Director, Farah Leisure Parks Management LLC



LENNARD OTTO General Manager Wadi Adventure



EMLYN BROWN
Director, Spa Operations
GOCO Hospitality



GRANT SALTER
Director, Head of Travel
Hospitality and Leisure Advisory
Deloitte Corporation Finance Ltd.

## SALES

#### **BOOK YOUR STAND**

Standard Rate	Blue Line Rate	Package
\$435	\$455	Space only
\$485	\$505	Shell Scheme only
\$530	\$550	Upgraded shell scheme
\$630		Double decker
\$150		Administration fee



#### **SPONSORSHIP**

## DRIVE EVEN MORE SALES THROUGH SPONSORSHIP

- Reinforce your brand awareness and image
- Network with industry leaders
- Generate new business leads
- Strengthen your existing customer relationships
- Drive visitors to your stand
- Stand out from the competition

#### FREE MARKETING SUPPORT

The marketing team offers our exhibitors a selection of dedicated marketing tools both pre-show and during the event. Our free of charge services are designed to help maximise your presence and generate business leads.

#### Some of our services include:



Web banners for your website to highlight your participation at the show



**Email signatures** branded with your stand number for you to add to your emails



Product images along with a short description will be uploaded to our Facebook page



Email invitations to your client lists informing them about your participation at the show

### HELP ACHIEVE YOUR BUSINESS OBJECTIVES AND ENQUIRE ABOUT STAND AND SPONSORSHIP OPPORTUNITIES TODAY

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# THE LEISURE SHOW CO-LOCATED WITH THE HOTEL SHOW DUBAI



The Leisure Show takes place alongside The Hotel Show Dubai. With more than 8,000 crossover visitors between the shows, the hotel industry demonstrates its interest in continuous improvement of its facilities to attract tourists.

The Hotel Show Dubai is the region's largest hospitality event for hotel, restaurant, café and foodservice industries. The event attracts Owners, Managers and Heads of departments from across all sectors of the hospitality industry including those with an interest in Leisure, Outdoor and Resorts.









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#### Other events in the DMG hospitality portfolio







