

28 – 30 JANUARY 2019
22 – 24 JUMADA AL AWWAL 1440 HIJRI
RIYADH INTERNATIONAL
CONVENTION & EXHIBITION CENTER
(RICEC)

POST SHOW REPORT 2018



5,297*

TOTAL VISITORS
*includes FM visitors



26

VISITING
COUNTRIES



19

EDUCATIONAL
WORKSHOPS



75

EXHIBITING
COMPANIES



3,200

SQM EXHIBITION
SPACE

**All visitor and exhibitor figures subject to BPA audit



Previously, I've been to several events conducted by DMG events. When I heard about this expo in Jeddah, I was really excited. It's great for the growing market of KSA and overall Saudi Economy. Such events must be held more often. It was fantastic to be part of an event, managed in a fantastic way.

Hafeez Ur Rehman

Lead Project Engineer

HNCM Establishment for Contracting

OUR VISITORS

WHO VISITED THE EVENT?

Owner/ CEO / Managing Director	Senior Mechanical Engineer
Director	Architect
Procurement Manager	HVAC Engineer
Senior Electrical Engineer	Maintenance Manager
Project Manager	Site Engineer

COMPANIES THAT ATTENDED

Emaar Al Tanmyah	Saudia Private Aviation
Ministry of Education	Fakieh Poultry Farms Co.
Ministry of Health	Saudi Aramco
Saudi Bin Ladin Group	General presidency for the two holy mosques
Tatweer Buildings Company	King Abdullah Economic City

TOP THREE REASONS FOR VISITING



To source new products



To meet current suppliers



To find local distributors

WHAT VISITORS THOUGHT OF HVACR EXPO SAUDI

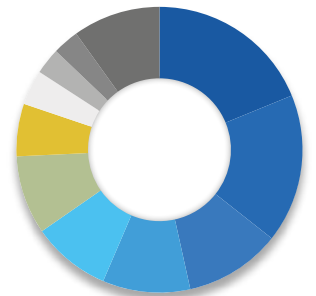
91% EVENT OF IMPORTANCE

86% OF VISITORS MET THEIR OBJECTIVES

90% SATISFIED WITH EVENT

MAIN BUSINESS ACTIVITIES OF VISITORS

Engineering	19%
Agent/distributor/supplier	17%
MEP Contractor	11%
Main Contractor	10%
Project Management	09%
Sub-Contractor / Repair contractors	09%
Facilities Management	06%
Architectural Firm	04%
Real Estate Developer	03%
Government	03%
Other	10%



WHAT OUR VISITORS HAVE TO SAY



I decided to visit HVACR Expo Saudi because this is the best platform to get knowledge of new introduce technology on HVAC, this will help us to get idea about new technology, product and suppliers.

Naushad,
CDS Supervisor,
Coca Cola

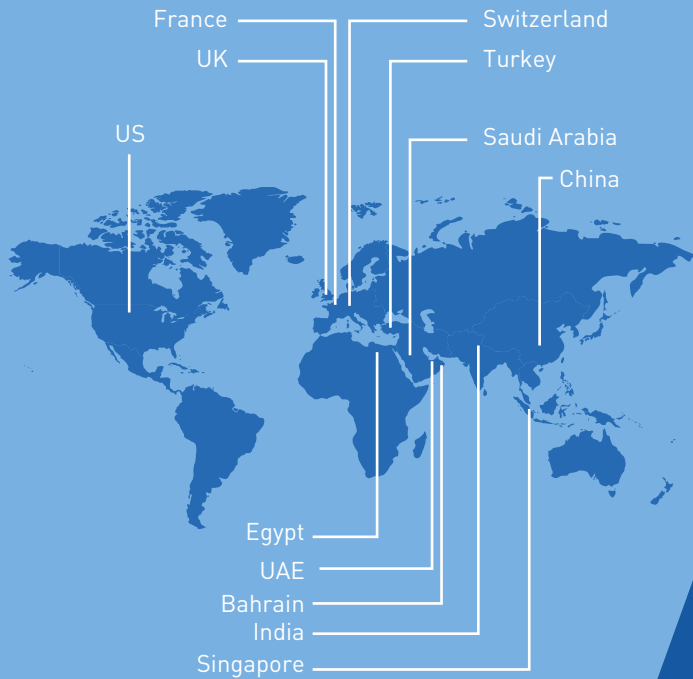


I visited HVACR Expo to see the new innovation and to know the local and international manufacturers/ supplier in the industry.

Greg Gulmatico,
Project Engineer,
United Sugar Company

OUR EXHIBITORS

75 EXHIBITING COMPANIES FROM



PRODUCTS/SERVICES SHOWCASED

Air Conditioning, Ventilation Systems & Components	Building Automation, Controls & Facility Management Products
Energy-Saving/Renewable Energy Equipment	Heating Pumps, Heat Exchangers & Equipment
IAQ Products (Filters, Humidifiers, etc.)	Valves, Pumps, Pipes & Fittings & Components
Plumbing Products & Technologies	Refrigeration Systems & Equipment
Radiant Heating & Hydronic Systems, Plumbing	Specialised Climate Control Systems
Ducting Systems & Machinery	Fluids
Heating Systems & Equipment	HVAC Industry Services
Ventilation & Air Movement	Installation Tools & Equipment
Insulation Products	Measuring Technology
Power Generation	Software
Solar Cooling	Tools & Accessories

WHAT OUR EXHIBITORS HAD TO SAY



“Carrier is delighted to support HVACR Expo Saudi as Platinum Sponsor for the third year running. The event serves as an exceptional platform for us to discuss major trends and regulations within Saudi Arabia’s growing HVAC & R market.

Olaf Heyns,
Carrier Saudi Arabia

WHO EXHIBITED AT THE SHOW?

- Carrier
- Zamil Air Conditioners
- Al Salem Johnson Controls
- Samsung
- HH Shaker/Midea
- Belimo Automation SA
- Conex Banninger
- Joint Gulf Business Corp (JGB) Corp.
- LG-SHAKER
- REFCO Manufacturing
- Solver Middle East
- Trane
- UL - Underwriters Laboratories
- Universal Coils and Heat Exchangers Industries
- VTS
- Wilo Saudi Arabia



EDUCATION & FEATURES

The organising team worked closely with the industry to create a current and relevant programme of educational events.



19 CPD CERTIFIED WORKSHOPS

Free certified training led by industry experts were conducted during the three-day event. Trending topics this year revolved around chiller technologies and application, energy optimisation and cost saving.



3,858 VISITORS ATTENDED WORKSHOPS

The hugely popular certified workshop programme help industry professionals stay up-to-date with the rapid technological changes and support their professional development.



24 HOURS OF NETWORKING

As the largest event in Saudi Arabia to unite all the HVACR professionals, the show was a perfect opportunity to make new contacts and exchange ideas with peers.

EXCLUSIVE PRODUCT LAUNCH

Samsung had hundreds of visitors experience their new product at HVACR Expo Saudi this year, launching the world's first Wind-Free™ Air-conditioner.



EU-SAUDI ARABIA ENERGY EFFICIENCY MEETING

A high-level summit, under the initiative of the EU GCC Clean Energy Technology Network and the European Union Delegation to Saudi Arabia, with the participation of SASO (the Saudi Standards, Metrology and Quality Organization) and other Saudi entities, took place on first day of HVACR Expo Saudi attracting top level government bodies, visitors and media attention.



“

Participating in HVACR Expo Saudi puts us in direct contact with decision makers and customers to whom we showcase our latest products and solutions. We had high hopes and the expo definitely met all our expectations and much more. We are very pleased with the turnout and the quality of visitors at the show. HVACR Expo Saudi is the perfect place to meet the Saudi buyers and is therefore an important exhibition for the industry. We will surely take part again next year.

Mr. Tamer El Gendy, ZAC Corporate Marketing Manager, Zamil Air Conditioners



BOOK EARLY TO GUARANTEE YOUR PREMIUM STAND LOCATION

28 – 30 January 2019

22 – 24 Jumada al Awwal 1440 Hijri

RIYADH INTERNATIONAL CONVENTION & EXHIBITION CENTRE - RICEC

ALREADY
45%
BOOKED!

ASK US ABOUT YOUR PRESENCE TODAY:

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PRODUCT LAUNCH PARTNER



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