

“ Stone & Surface Saudi has been a fantastic platform for us – we have met really good leads, so much so that we highly recommend this business opportunity to other international companies. ”

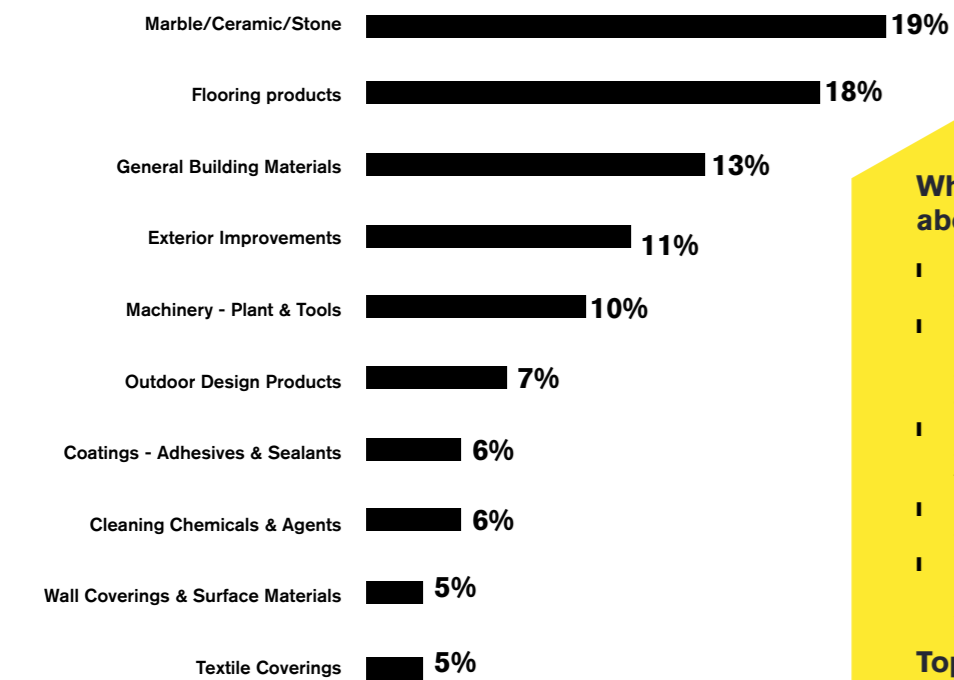
Jim Pappas, Director Sales & Strategy, BNL Natural Stone, Canada



Featured buyers from previous editions



Product interest of visitors



What exhibitors had to say about the show?

- 88% met with top-level personnel who could be prospective clients
- 83% said exhibiting at the show provides a perfect platform to assess the competition and gather crucial information about the industry
- 86% met with prospective agents and distributors who will help in the growth of their business in the Kingdom
- 78% saw the show as a place to meet existing and prospective clients
- 75% perceived the show as a premier platform to launch their new products and services.

Top goals of our exhibitors

- Generating new sales leads
- Meeting/Selling to existing customers
- Launching a new brand, product or service
- Increasing brand awareness
- Test marketing a new product
- To enter a new market
- Conducting market research
- Finding new distributors and resellers



Don't miss this opportunity to grow your business!

STAY CONNECTED

@stoneandsurfacesaudiarabia
 @StoneSurfaceKSA
 @stoneandsurfacesaudi
 /company/stone-surface-saudi/

TO CONFIRM YOUR PARTICIPATION AT THIS PREMIER EVENT, CONTACT:

SAUDI ARABIA ENQUIRIES
 Islam Hassaballah
 T: +9660126970290
 E: IslamHassaballah@dmgevents.com

INTERNATIONAL ENQUIRIES
 Vina Alcalá
 T: +971 4 4453766
 E: VinaAlcala@dmgevents.com

DMG Events LLC Ltd
 7864 Al Madinah, Al Munawarah Road - As Salamah, Unit Number 32,
 Jeddah 23525 – 3889, Saudi Arabia



STONE & SURFACE

SAUDI ARABIA المملكة العربية السعودية
 21-23 APRIL 2019
 Jeddah Centre for Forums & Events
 www.stoneandsurfacesaudi.com

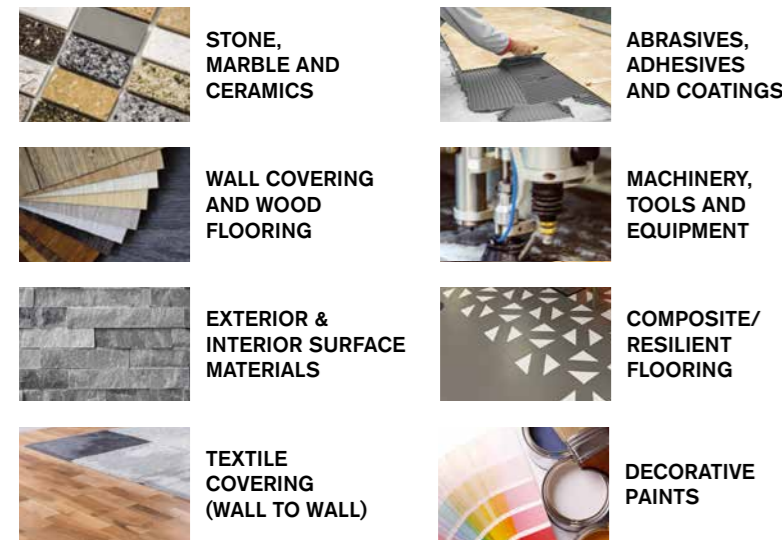
The Gateway to Saudi Arabia's Multi-Billion Contract Business Market



The Gateway to Saudi Arabia's Multi-Billion Contract Business Market

Now in its third year, Stone & Surface Saudi is the Kingdom's only event dedicated to its natural stone and surface design industry. Stone & Surface Saudi offers an invaluable opportunity for international and local suppliers of stone, marble, ceramics and surface design products and solutions to connect with the key buyers and decision-makers responsible for Saudi Arabia's multi-billion dollar active construction projects. Year after year the event attracts thousands of highly influential consultants, contractors, architects, designers and other procurement professionals working at the heart of these megaprojects.

Product sectors displayed at the show



Top reasons for exhibiting

- Find new opportunities as Saudi Vision 2030 becomes reality resulting in a surge in the demand for finishing materials and interior fit-out solutions
- Tap into an astonishing volume and variety of major construction and fit-out projects that are currently underway in key cities like Jeddah, Riyadh, Madina, Al Khobar and Makkah among others
- Explore new channels and generate sales leads from more than 80 mega projects, each worth at least \$1 billion
- Meet 6000+ buyers, including buyers from the co-located Hotel Show Saudi Arabia, which is the Kingdom's premier food and hospitality event
- Source new agents, distributors and partners as well as compete with international exhibitors to benchmark and increase your market share in the Kingdom

Compelling Stone & Surface Saudi 2018 facts and figures

- 6500+** visitors spread across three days including visitors from the co-located Hotel Show
- 80%** of visitors have purchasing authority
- 75%** of visitors were looking to procure building interiors products
- 750** delegates attended the CPD-certified workshops and seminars spread across the three days

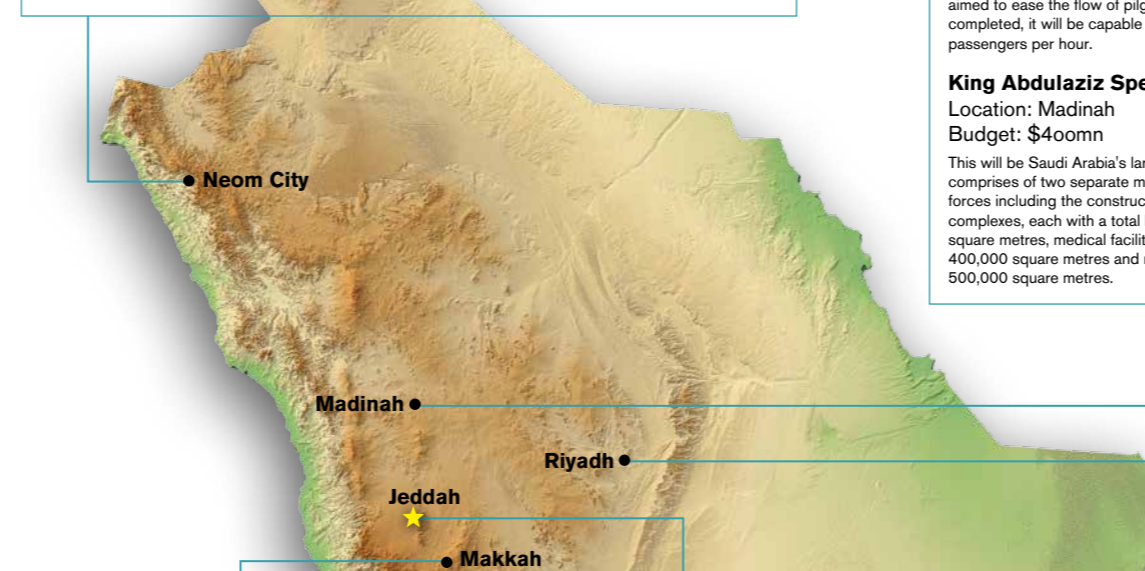
Featured exhibitors from previous editions



Saudi Arabia Market Potential And Growth Prospects

I NEOM CITY

The \$500 billion industrial zone of NEOM is one of Saudi Arabia's mega-projects that is expected to bring in billions from foreign investors. The ambitious 26,500-square kilometre business zone will link Saudi Arabia, Egypt and Jordan. It is envisaged as a futuristic hub for both industry and the citizens. It aims to embrace digital technologies and services to make the city a major commercial location in the Middle East.



I MAKKAH

Al Faisaliya City
Location: Makkah
Budget: \$25bn

Located on the western coast of Makkah, this development project will be spread across an area of 2,450 square kilometres and provide 995,000 housing units, a government complex, an airport and a seaport.

Grand Mosque – Holy Haram Mosque Expansion
Location: Makkah
Budget: \$21.3bn

This expansion project includes a new seven-storey building with 74 prayer halls, an ornate prayer hall covering an area of 250,000 square metres and a 5000-square metre central ceremonial area.

Al Shamiya & Mataf Expansion – Holy Haram Mosque Expansion
Location: Makkah
Budget: \$5bn

This multi-billion project involves the expansion of a Mataf (the circumambulation area around the Holy Kaaba) by width of 20 metres. A major part of the expanded Mataf will be used to accommodate more than 50,000 pilgrims per hour initially, and up to 130,000 when completed.

Abraj Kudai
Location: Makkah
Budget: \$3.5bn

Dubbed as one of the world's largest hotel projects, this mammoth hotel will have 10,000 rooms, 70 restaurants, several helipads and a section reserved for the Saudi Royal Family.

I JEDDAH

Al Ruwais Development
Location: Jeddah
Budget: \$ 13.3 billion

The Jeddah-based project is expected to be completed by 2030 and involves the redevelopment of Al Ruwais district and involves transforming a silum area of 1,166,525 square meters into an urban district while introducing real estates, public service facilities and infrastructure necessary for the regeneration.

New Jeddah Downtown
Location: Jeddah
Budget: \$ 2 billion

A mixed-use development that will incorporate a redesign of the waterfront area known as the Corniche of Jeddah and the building of 12,000 housing units.

The Jeddah Metro
Location: Jeddah
Budget: \$8.5 billion

A metro system that includes a metro network with approximately 150 kms of train lines with 85 stations; a light rail transit (37 km lines with 39 stations); Corniche Tram (16 km long with 15 stations) and a Commuter Rail (159 km long with 24 main stations). This project also includes a main public transport station over an area of 85,000 sqm.

I MADINAH

Dar Al Hijra Development
Location: Madinah
Budget: \$14.7bn

The project will create 31,000 job opportunities and scope of work consists of a residential, commercial, hospitality and healthcare development including 20 administrative and 80 residential towers, a total of 40,000 rooms in new 4 to 5-star hotels, a 400-bed hospital and a transit centre to transport pilgrims to and from the Prophet's Mosque.

Madina Monorail
Location: Madinah
Budget: \$4.2 bn

A monorail system comprising of a 25 km underground line and 48 km elevated line, that includes the construction of metro stations, platforms and administrative facilities aimed to ease the flow of pilgrims during the Hajj. When completed, it will be capable of transporting 20,000 passengers per hour.

King Abdulaziz Specialist Hospital
Location: Madinah
Budget: \$400mn

This will be Saudi Arabia's largest medical project. It comprises of two separate medical cities for the security forces including the construction and fit-out of medical complexes, each with a total built-up area of 1.3 million square metres, medical facilities will be spread across 400,000 square metres and residential units across 500,000 square metres.

I RIYADH

Dahiyat Al Fursan
Location: Riyadh
Budget: \$20bn

The residential project involves the construction of 100,000 houses and infrastructure works for apartments, townhouses, education and commercial buildings, as well as research and development centres.

Mall of Saudi
Location: Riyadh
Budget: \$3.2bn

Due to be ready at the beginning of 2020, the mall will spread over an area of 8,666,000 square metres including indoor snow parks and 3,000,000 meters of shops, restaurants, entertainment areas, residential units, offices, showrooms, luxury hotels and services apartment buildings.

The Avenues
Location: Riyadh
Budget: \$1.9bn

As an enormous retail facility extending across 390,000 square metres, The Avenues is set to become one of the Middle East's largest shopping malls with two residential towers, two hotels, a medical facility and several office units.

Riyadh Medical Village
Location: Riyadh
Budget: \$1.5bn

The medical village involves the construction of 10 hospitals, 33 clinics, a hotel, training Centre, housing units and offices.

Riyadh Metro
Location: Riyadh
Budget: \$8bn

The rapid transit system will consist of 6 metro lines spanning a total length of 176 km with 85 stations built with a view to providing an integrated public transport system in the capital.

Facts are what count: 2018 visitor facts and figures

“Visiting Stone & Surface Saudi allowed us to see innovations specifically in cladding and alternative materials and on top of that, we've established new relations that are beneficial for our business.”

Eng. Maher Arabi, Senior Structural Engineer
Dar Al-Handassah Shair & Partners, Saudi Arabia



Who visits the event?

AGENTS/DISTRIBUTORS/ GENERAL TRADING

Abdul Aziz Trading Est
Abunayan Trading Corp
Adan Marble & Granite Factory Amg
Ages Al Fareedah Est for Trading & General
Contracting Al
Al Anead International for Trading
Al Anbar Trading
Al Fahd Al Aseel Trading Est.
Al Majed Trading
Al Musalam Trading Co
Al Salm Trading Group
Antique Marble Trading Est
Aykardester Marble
Best Plants Factory
Building Products Co
City Linka Trading (Al-Ami Group)
Dar Al Jamal
Demas Factory for Non Woven Fabrics
Elegant Stone
ELITE TRADING ALLIANCE
EuroHome for Trading
Fahad M Malki Trading Est
Future Elite Trading Est
Ghad Advanced Trading
Granada for Ceramic & Stone
Granite House Factory
Heritage Trading Est
Khalifa Al Gosabi Trading Co
Land Trading
Maknoon Modern Trading Est
Marble and Granite international co.
Marblemark for Engraved Marble
Multi Marble trading est
Nabil Mohd Al Jinnam Trading Est
Nesma Trading Co Ltd
New Orbit Trading Est
Newport Trading
Ocer
Osama for Marble
Raddan Investment
Razan for Trading
Samir Trading & Marketing Co JSC
Saud AS Al Shamsan Trading Est
Saudi Building Material Co
Sitayit Trading
Simat Trading Co
Tahid Stone Est
Thamer Al Aqsan Est for Trading
Tiger Stone
Ugur Marble
Yama Trading Co

ARCHITECTS

Adada&Kabbani
Advance Vision Co
Amar Center for Architectural Heritage
Arabia Wajaj Co Ltd
Castle Rock Co
Collaborative Architects
Consilium
Dar Al Emad
Dightstare
ECCP Engineering
Elmotawer Engineering Group
Engineering Consultancy Center & Partners
Experts Design Engineering Consulting
Frat Western
FKB Consulting Engineers
FTC
Hadia Abdul Latif Jameel Co. Ltd.
Ibtihana Consulting Engineering
Jeddah Economic Company
Mafahaem Al Eamar
Mass Consulting Engineer
Modern Architect Company
Mohamed Al Usaelr Commercial Construction Co
Nysa Architects
Nesma & Partners Co. Ltd
Next Inc
Noble Architecture
Nor Development
Noubte House Est
Omraninyun
Planning Horizons Interior Architecture
PPMDC
RATCO
SAF Innovative
SAF Innovative for Construction
SAMCO
Sammem
Sukna International For Real Estate Development. Co. Ltd
U C O L
UDG
Um Al Qura University UQU
V3 ME Consultant Co
Zuhair Engineering & Architectural Consultancy

CONTRACTORS

Al Rahaly Contracting & Trading Est
Abdallah Barakat Est
ACFA for building Solutions
ACCOC Arabian Castles for General Contracting Co
Ajal Al Hraman
Al Arab Contracting Co ACC

Al Bawani Construction
Al Dwan for Decoration & Contracting
Al Jadrawi Contracting
Al Judar Contracting Co
Al Mawseen
Al Ruwaid Civil Co
Al Saad General Contracting Co
Al Sulhah Buildings Co Ltd
Always-Binladin Group
Alkifah Contracting Company
Alnajm Contracting
AlRajeh Modern Contracting Co. Ltd
Alsaraya Co
Amjaad Contracting & Building
Amjad for Building and Contracting
Amjad Co
Anwal Contracting
Arabia Wajaj Co Ltd
Arabian Dasar Contracting
Art Foundry Center
Bin Laden Group
Bouhayrat
Building Cubes Contracting Est
Building Route
Buildtec Construction
Castle Rock Co
Creat International Co for Building Materials Ltd
Dar Al Baraka
Dar Al Handassah
DCP Saudi Co
Decor - Al Sheikh Maintenance & Contracting Est
Dicos Technology for Carpentry & Building Materials
East Arab Contract
East Delta Saudi Co
El Seif Engineering Contracting Company
EMECO General Contractors
Ennad Al Watan
FMQ Construction
Focal Building Solutions
French Building Construction
Genel Building for Engineering
General CIAME For Marketing & Contracting Estate
GIF Contracting & Trading
Hakim Alabdala for Construction
Hasaad Economic Construction Est
Hassan Daryan Prefabricated Houses
HESCO
High Rays Contracting Co
Hoshan Group
Inea Co
Inna Utilities Contracting Co.
Malahim Al Amerna Contracting & Trading

Manarah al jubal contracting co ltd mcci
Marwal Al Yunis Contracting Co
Master Solutions
Modern Building Factory
Namany Arabian Service Co Ltd
Nesma & Partners Contracting Co Ltd
Orman Al Hejaz Contracting
Protex Contracting Est
Quality Ways of Trading & Contracting
Rawabi Al Jazarah
Risen Contracting
Rock and Steel Contracting Company
RSH for General Contracting
Salco Contracting Company
Samah Jaber Contracting
Saudi Bin Laden Group
Saudi Binladin Group
Saudi Construction Development Co
Saudi Engineering Group International
Saudi Pan Kingdom SAFAC
SIBG
SCD Co
Seder Group
Seng Jeddah
Shahla Est for General Contracting
Shimou Almomayy contracting Est.
The International Co for Building Materials Ltd
Urten
Warsala Power Contracting Co Ltd
Wedan Contracting
Wedan for Contracting
Dorchester Estate
EMAR International
EMAR King Abdullah Economic City
Faris Group
Fowair Real Estate Development
Ithadh & Takafal Investments Co Ltd
Jabal Omar Development Co
JLL
Mohammed Al Habib Co
Novotel Hotel Tahla Jeddah
Pan Kingdom Real Estate
Sukna International For Real Estate Development. Co. Ltd

Knowledge Valley for Management & Consultation Services
Mohammed M Bin Mahouz Consulting Engineering
Optimum Engineering Company For Construction
Parsons Brinckerhoff
Protex Engineers
Saudconsult
Saudi Concrete Chapter Green Quality Consulting Engineering Office
Saudi Dyer Consultants
Saudi Green Building Forum In Consultative Status With United Nations USGBC Education Partner
Tahal Kurdi Consultant
US Green Building Council
V3 ME Consultant Co
Zuyair Fayez Consultants

REAL ESTATE DEVELOPERS

Al Mahdaly Real Estate
Al Mousa Real Estate
Al Rawdah Hotels
Alandalus Property Co
Albader For Real Estate Development
Albarna Real Estate Co
Alutaim Co
Amouda Real Estate
Danube
Dorchester Estate
EMAR International
EMAR King Abdullah Economic City
Faris Group
Fowair Real Estate Development
Ithadh & Takafal Investments Co Ltd
Jabal Omar Development Co
JLL
Mohammed Al Habib Co
Novotel Hotel Tahla Jeddah
Pan Kingdom Real Estate
Sukna International For Real Estate Development. Co. Ltd

GOVERNMENT

Jeddah Municipality
National Housing Services
Ministry of Education
Ministry of Environment
Ministry of Foreign Affairs
Ministry of Health

Nature of business of visitors

