



24 - 27
MAY 2021

RIYADH INTERNATIONAL
CONVENTION &
EXHIBITION CENTRE

**SAUDI ARABIA'S
LARGEST DEDICATED
EVENT FOR THE
HVAC R INDUSTRY**

www.hvacrexpousaudi.com

#HVACRExpSaudi

Co-Located with



Organised by

dmg events



Attracting thousands of visitors every year HVAC R Expo Saudi is an unmissable platform for industry professionals to network, do business and discover new technologies and trends

FACTS & FIGURES IN 2020

WHAT WE DO

The total market for HVAC R systems in Saudi Arabia is forecasted to grow at a CAGR of 13.11% between 2017 and 2022.*

Facilitating this growth and ensuring the event provides a perfect platform to conduct business, stands at the core of HVAC R Expo Saudi's mission.

TAKE A QUICK TOUR OF HVAC R EXPO SAUDI 2019



6,832

TOTAL PARTICIPANTS

*With FM Expo Saudi and Stone & Surface Saudi



72

TOTAL EXHIBITORS



18

EXHIBITING COUNTRIES



30

CERTIFIED WORKSHOPS



1,989^{SQM}

EXHIBITION SPACE



PRODUCTS SOURCED

BUYERS ARE LOOKING FOR:

Air conditioning, Heating & Refrigeration Equipment's & Systems

- Air conditioning, Ventilation Systems and Components
- Heating Pumps, Heat Exchangers, and Equipment
- Refrigeration Systems and Equipment
- Hydronic Systems

Air Movement, Ventilation, Ducts & other IAQ Products

- Ducting Systems and Machinery
- Fluids
- IAQ Products (Filters, Humidifiers, etc.)
- Ventilation
- Air Movement

Energy & Specialized Climate Control Systems

- Building Automation System
- Facility Management System
- Control Valves, Sensors and Field Devices
- Energy-Saving Equipment
- Renewable Energy Equipment
- Solar Cooling

Labor-Saving Tools & Instruments, Software, and Business Services

- HVAC Industry Services
- Installation Tools & Equipment
- Insulation Products
- Fittings, Components
- Valves, Pumps, Pipes
- Plumbing Products and Technologies
- Power Generation
- Software
- Tools & Accessories
- Measuring Technology

EXHIBITOR

This is our second year at HVAC R Expo Saudi. The exhibition is very good. We got a lot of potential contacts and customers. Most of the visitors are business related. We will definitely participate next year to get more customers.

Saed Aburayyan,
Technical manager
Al Rawabi Integrated Gas

MEET SERIOUS BUYERS

KEY BUYERS AND VISITOR PROFILES INCLUDE:

- CEO / Managing Director / Executive Director
- Owner
- General Manager
- Mechanical Engineering Head
- MEP Manager
- HVAC Supervisor
- Project Manager
- Civil Engineer
- Health Relations
- Procurement manager
- Contract Manager
- Senior Architect
- Purchasing Officer
- Design Engineer
- Senior Quantity surveyor



VISITOR

"Combined with natural arid Desert outlook of the country, Saudi Arabia is experiencing growth pattern in socio-economic conditions influencing increased requirements for Heating, Ventilation, Air conditioning & Refrigeration (HVAC-R), This Expo is coliseum of technology drivers bring out their best display in the direction of digitization. Presence is indeed!!!

Kiran Manohar
Country channel manager
ABB

INITIATE BUSINESS DISCUSSIONS

TOP COMPANIES THAT VISITED IN 2020



INTERNATIONAL COMPANIES ENTERING SAUDI ARABIA'S GROWING HVAC R MARKET

HVACR EXPO SAUDI BRINGS TOGETHER LEADING
INTERNATIONAL BRANDS, ALL UNDER ONE ROOF.



The 2020 edition welcomed exhibitors from
18 different countries across the globe.

SOME OF OUR FEATURED EXHIBITORS

ABB

AWT
ADVANCED WORLD OF TRADING

AL-OHRAN INDUSTRIAL & TRADING CO.

Alessa
Since 1935
SAMSUNG

Carrier

GREENAIRE

**Galaxy
Technology**

**HiRO
INDUSTRIES**

kbe
INTERNATIONAL S.A.L.

Kingspan

Lamah Co. Ltd
شركة لامه
Trading & Consulting

SHAKER GROUP
مجموعة شاكور
LG

MATCON
SINCE 1977
مجموعة ماتكون وشركة ماتكون للتجارة

TAMMI

WATERLOC

Rawabi
المتكاملة للغاز
Integrated Gas

SAFID
سافيد

TAZZETTI

Zigzag
للجهزة المنزلية
Zigzag for Home Appliances

Zamil
Air Conditioners

WHY LEADING COMPANIES PARTICIPATE AT HVACR EXPO SAUDI:



BRINGING SERIOUS BUYERS TO YOU

We pride ourselves in being the only platform in Saudi Arabia to bring over 6,000 HVACR-related professionals under one roof, over three days. HVAC R Expo Saudi invests heavily in conducting research to ensure we have top-profile executives and key decision makers visit the event to provide true value to our exhibitors.



PROMOTING YOUR BUSINESS, IS OUR BUSINESS

Right from the day you sign up as an exhibitor, our dedicated marketing team will work closely with you to ensure you are promoting your participation well before the event through multiple marketing channels. HVAC R Expo Saudi, every year, aims to work in collaboration with credible industry associations to ensure your messages are directed to the right audiences.



CREDIBLE & RELIABLE REPUTATION FOR EXHIBITION EXCELLENCE

HVACR Expo Saudi is organised by dmg events, backed by over 4 decades of experience in organising events globally. Our company meets international quality standards endorsed by credible industry institutions like UFI (the global Association of the Exhibition Industry) and AEO.



ENABLING TANGIBLE RESULTS THROUGH VISITOR TRACKING

To compliment your business objectives and increase your sales pipeline, we encourage you to scan and capture details of all visitors to your stand using our very own Lead-Retrieval app. The data you scan can be downloaded for your records and future follow-ups by your sales team.

EXHIBITOR

"We have been exhibiting at HVAC Expo Saudifor the last 4 years. What we love about the show is that the customers are very focused, especially consultants and contractors. We have received some good enquiries and are loving it. Compared to other shows, I believe this is the finest shows where we could find focused customers. Looking forward to exhibiting in 2021 as well."

Mohammed Shoaib
Regional manager
Durkee America



PLAN AHEAD TO SECURE A PREMIUM STAND LOCATION

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