











18 - 21 FEBRUARY 2023
RIYADH FRONT EXHIBITION &
CONFERENCE CENTER

BRINGING THE LARGEST CONSTRUCTION EVENT IN THE KINGDOM

THE BIG 5 SAUDI 2023 POST SHOW REPORT





2023 opening ceremony

The 11th edition of The Big 5 Saudi was opened by His Excellency the Deputy Minister of Industry and Mineral Resources, Eng. Osama bin Abdulaziz Al-Zamil.

Doubling in size with 100% more exhibitors since its 2022 edition, The Big 5 Saudi became the largest construction industry event in the Kingdom of Saudi Arabia.

The event brought together the local and international construction community to explore ground-breaking opportunities in the nation's construction sector, that will contribute to the Saudi Vision 2030.

It was co-located with specialist events HVAC R Expo Saudi, Surface and Stone Saudi Arabia, and FM Expo Saudi, servicing the MEP, facilities management, and stone communities and showcasing products in waste & recycling, stone processing, installation and maintenance, air conditioning, heating and ventilation and refrigeration equipment categories, among others. The exhibition also successfully launched two co-located events, Windows, Doors & Facades and Saudi Glass, providing visitors with unparalleled access to top tier brands in these specialized fields.

This post show report gives you an insight into the edition's success and highlights.

We are pleased to announce that the 12th edition of The Big 5 Construct Saudi will take place from 26 - 29 February 2024 at Riyadh Front Exhibition & Conference Center.

The Big 5 Saudi constitutes an opportunity to reshape the modern construction industry and involve new technology towards the implementation of the 4th Industrial Revolution. This will play a crucial role to keep up with transformation and open new opportunities for investment in the industry and domestic resources, as well as enhancing the position of Saudi Arabia in the industrial sector.

His Excellency the Deputy Minister of Industry and Mineral Resources, Eng. Osama bin Abdulaziz Al-Zamil



Your gateway to business opportunities in Saudi Arabia's USD 1.6 trillion* construction market











40+
EXHIBITING
COUNTRIES







Bringing the world of construction to Saudi Arabia

Exhibitors representing 40+ countries:







The attendance was excellent, a lot of companies and end users have shown their interest in our solutions for air conditioning and water heating. Also, during the event we received many fruitful inquiries for various projects.

Ahmed ELGarhy, Country Manager - Rheem

Trusted and supported by renowned industry associations, international government bodies and country pavilions



















































International Country Pavillions:































Some of the key brands who exhibit at the event from the complete construction value chain































































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The event provided us with a fantastic platform to showcase our top-quality building materials to many potential clients and partners, and we're excited about the opportunities that lie ahead.

Wael Omar, Marketing Director - Madar

Exhibitor overview

Reasons for exhibiting:

Promote company/brand position in the region	85% achieved this
Get insights in the KSA market	83% achieved this
Launch a new product	79% achieved this
Meet with distributors/ agents in the region	77% achieved this
Test new products in the market	69% achieved this
Sell current products to existing customers	68% achieved this
Sell current products to new customers	67% achieved this
Meet with mega/giga project owners	56% achieved this



Exhibitors said the event is important for their business



Exhibitors are likely to return in 2023



Exhibitors are extremely satisfied with the overall event



Expected sales generated



The construction sector in Saudi Arabia is witnessing significant growth, and The Big 5 Saudi exhibition has succeeded in demonstrating this growth.

Abdulelah Al-Turki, Plumbing Category Manager - Masdar

Visitor overview

Reasons of visiting:

Meet with new suppliers	54%
Discover the latest product innovations/ trends	54%
Source new international products	44%
Network with the industry	44%
To learn about Saudi's mega/ giga projects	43%
Meet with current suppliers	42%
Source new local products	40%
Find a local distributor	30%
Look at the opportunity of exhibiting next year for this event	24%
Attend educational features (CPD-certified Talks)	15%



Visitors said the event is important for their business



Visitors are likely to return in 2024



Visitors are extremely satisfied with the overall event

For Diriyah Gate, The Big 5 Saudi is important to attend. As a large scale company, we have to engage directly with the supply chain, whether it be large contractors, suppliers or distributors; The Big 5 Saudi plays a pivotal role in that engagement.

David Watkins, Chief Delivery Officer, Diriyah Company









Attended by key industry

stakeholders from Saudi Arabia





AMAALA













نيوم ΝΕΟΜ















السيف مهندسون مقاولون EL SEIF Engineering Contracting









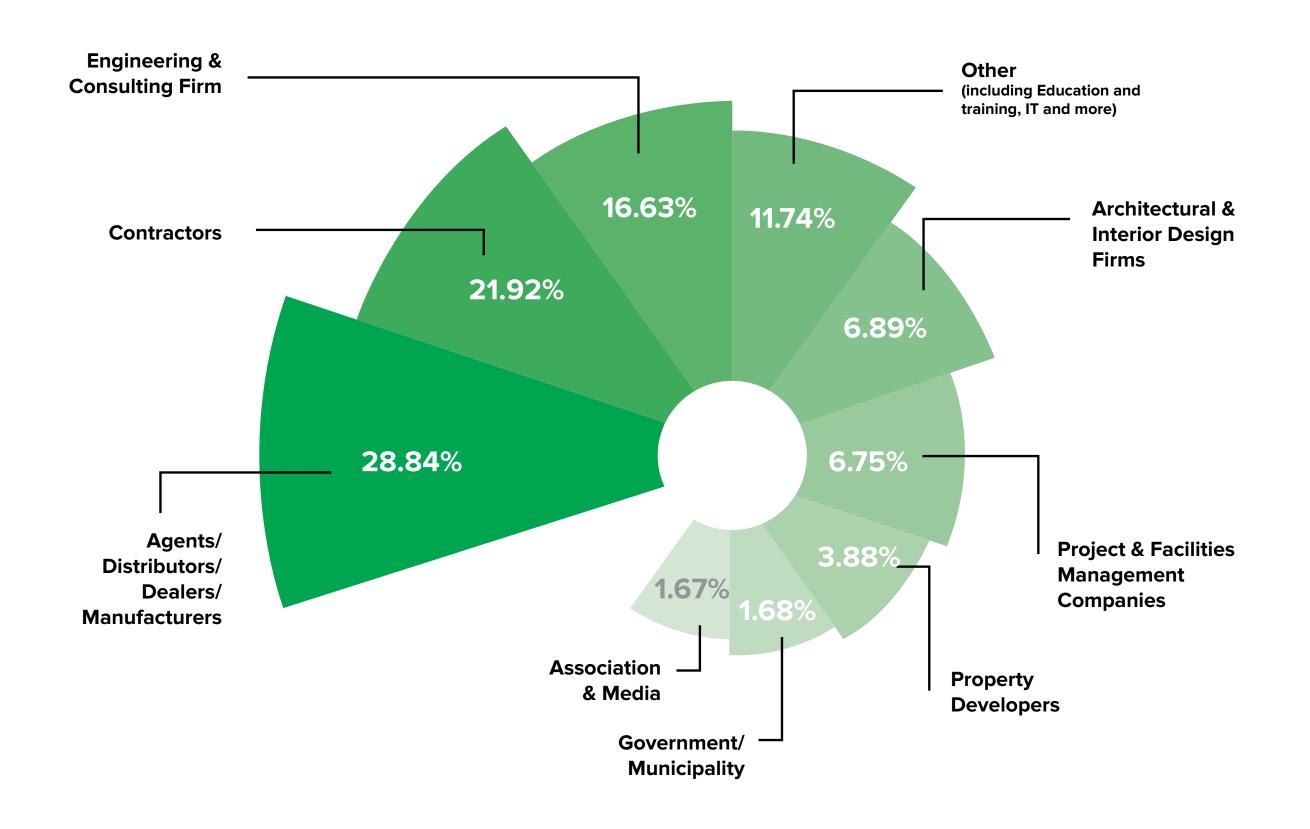




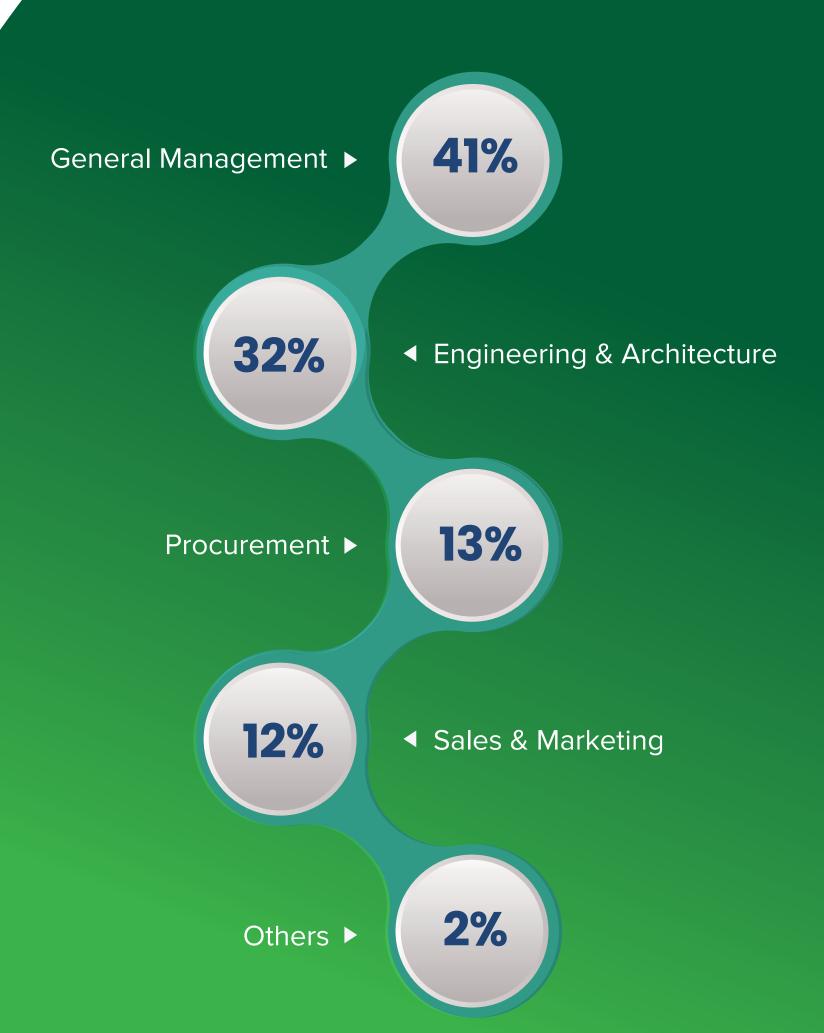


Visitor breakdown

Company activities of our visitors:



Job function:



Expert industry talks to inspire innovation and growth









Covering the most pressing topics:

















Nicholas Reynolds

Senior Director, Facilities Management Red Sea Global



David Watkins

Chief of Delivery, Diriyah Company

Key speakers included:







Eng. Waleed Akhtar M SultanGeneral Supervisor for Classification

Development, Project Management and Performance Follow-up

Ministry of Municipal, Rural Affairs and Housing – MOMRAH



Mark Graham

Executive Director, Technical Engineering

ROSHN



Natalia Hyde

Senior Planning Director

Red Sea Global



Fahad Al Balawi

Head of construction **AMAALA**



Rick Hopper

FCIOB, Managing Director, Saudi Arabia

Mott MacDonald



Gareth Cain

Studio Director

Gensler



Syed Abid Hussain

Regional Application Engineering
Manager

Carrier



Ahmad Mhanna

Director – Middle East and North Africa Region

American Concrete Institute (ACI)



Amani Al Moaji

Director – Country KSA

Enova by Veolia Member of the Middle East Facility Management Association – MEFMA



Steven Gutierrez

Program Director

Parsons

Additional feature that brought more visitors

Türkiye

TURKIYE CONNECT

In 2023, this programme offered networking opportunities for a select visitor group, where they had the chance to meet and engage with exhibitors, build their network, and discover new products and solutions from leading exhibiting brands.

THE ENGINEERS CLUB

The exclusive guided tour designed especially for engineers provided a learning and networking experience like no other. It took visitors on a journey through the various exhibits, showcasing the latest advancements in construction, where they had the opportunity to see first-hand the innovative products and services that are shaping the future.



50 Featured Brands



4,782 Engineers Invited



70 Exhibitors



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